

HUSSEY
FRASER
SOLICITORS
Your Ref:

Our Ref:
AH/ss/87

Date:
20th February 2015

To Whom It Concerns:

RE: Ian O'Connor

Dear Sir

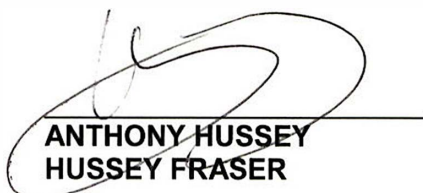
I have had the pleasure of working with Ian in relation to a very complicated matter involving many issues of law and legal interpretation. The matter involved a number of consultations, the drafting of pleadings and the drafting of submissions on a preliminary issue. Ian was the client's representative entrusted by the client to ensure that the pleadings and submissions not only put forward the client's position to its best advantage legally, but also commercially.

Myself, Ian and senior counsel had a number of meetings where we discussed the text of the documents, the strategy and the legal and factual issues. Ian articulated the client's position extremely well and very clearly. It was clear that he had a good grasp of the law of contract and tort and indeed he raised a number of issues of a legal nature that were valid and relevant. A number of issues had to be debated quite considerably before a decision was made as to the best way forward. Ian participated fully in all such debates and indeed instigated many of them. On occasion a commercial decision had to be made as to the path to follow. Ian weighed carefully the options but responded decisively and promptly.

Ian is very personable and pleasant to deal with. He is good humoured and sociable. At both a personal and professional level, it was a pleasure to work with him.

I understand from Ian that he is about to set up his own consultancy practice. I look forward to dealing with him in his new position. I have no hesitation in recommending him to others in the construction industry.

Yours sincerely



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